

DECEMBER  
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shoreline  
orthodontics

smiles  
delivered.

## YOUR DOCTORS



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## THE IMPORTANCE OF 7

### Do we want to see all children at seven?

The answer is yes! If you see an initial problem or a malocclusion that may require treatment now or in the future, then send them our way. Their first visit is complimentary, as is every recall or consultation before treatment starts. Ideally, we like to meet the whole family. We have found it important to share our findings and treatment recommendations with both parents in person if possible. It gives us a chance also to have an idea of how our young patient's face and jaws will grow as they age. We recognize that orthodontic treatment is a significant financial investment for families and we like to strategize with both parents to find a payment plan that suits their budget.



### What should a seven year-old look like?

A typical seven year-old should be in the mid-mixed dentition. Four upper and lower permanent incisors should be present along with the six year molars. A normally developing bite should either be Class 1 (left) or end-on Class II (right)

End on Class II



Right Buccal



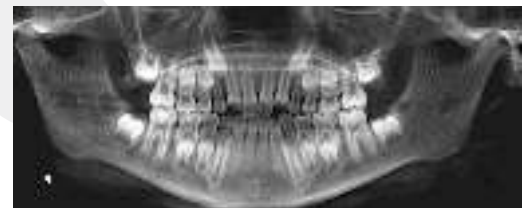
Class I



Left Buccal

### A screening Panorex allows for the early evaluation of the following:

1. Presence and normal development of teeth.
2. Pathology.
3. Development of the mandible and condyles. If a Panorex is not sent with a referral we will likely take one.



### Is the exam complimentary?

Yes, and it includes photos, x-rays if indicated, letters to the dentist as well as the family and extraction recommendations if necessary. If no treatment is indicated, the patient is put on recall at no cost, even if there are follow up x-rays. We make it clear that treatment will be necessary and provide a recommended start date for treatment because we want the parents to be prepared for treatment years in advance. We can't stress enough the importance of meeting the entire family!

## THE SHORELINE LAB TEAM

The team at Shoreline is complimented by members not often seen by patients during their regular clinic visits. In particular we are proud to celebrate the members of our lab that are the masters behind constructing the appliances that help develop jaw growth in our growing patients. They are key players in helping provide excellent fitting appliances as quickly as possible to our patients. We are happy to announce that our lab has recently grown with the addition of Hae Won Kwon joining Don Lee from Seoul, South Korea. After truly scouring the entire world for a lab technician with as much skill we successfully sponsored his move to the Comox Valley and are happy to have him join us at Shoreline. Be sure to say hi if you see him in our office at your next visit.

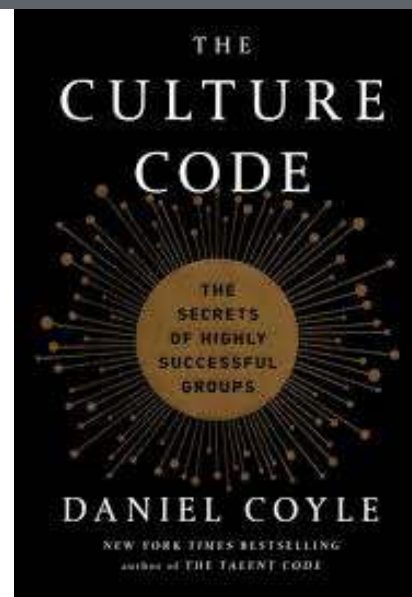


**Hae Won**  
Lab Technician

## Culture Code

By: Daniel Coyle

Do you ever wonder how some teams work so effortlessly together? Daniel Coyle studied some of the most successful groups of people, from Navy Seals, teams at Google and the San Antonio Spurs to uncover what makes these groups unique. He determined that there are 3 essential skills at the heart of great teamwork. First, build safety. For a group to thrive all members must feel like they belong and this sense of belonging must be continually reinforced. After people feel safe they can share vulnerabilities. Sharing vulnerabilities by admitting your weaknesses or failures builds trust and shows acceptance of mistakes. After all mistakes are inevitable whenever a team is working together to improve. Most importantly, teams thrive when there is a sense of purpose by having a shared goal. Once your team is onboard with a shared goal the best way to achieve the goal is to take small consistent steps each day to improve. If you're looking to develop teamwork try implementing these three essential skills and watch your team thrive.



## GET IN TOUCH

**Did you know?** Every photo used in our material is an actual Shoreline patient.

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